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Dear Marketing Manager:

September 2006

The response to our new study, The Market for Temperature Sensors in the Americas, 2<sup>nd</sup> Edition, has been very good. The study includes thermocouples, RTDs, thermistors, infrared thermometers, fiber optic temperature sensors, and thermowells. We contacted every temperature sensor supplier we could identify, obtained detailed information about the company and its products, and put all this together into a picture of the total market.

As someone who is involved in the temperature sensors market, I'm sure that you can appreciate the value of having up-to-date information and data about the markets you sell into. Which technologies are growing and which ones are declining? What industries are temperature sensors being sold into? What mergers and acquisitions have changed the landscape of the temperature sensors market? These are some of the many questions answered in this exciting new study.

Part of our job as a market research company is to listen to our customers, and try to make available information to you in the way that is best suited to your needs. In this case, some of our clients are telling us that they would like to order the study, but they would prefer to order only those sections that pertain specifically to their business. For this reason, we have decided to make this study available as a series of mini-studies, each of which is specific to a particular technology. While you can still order the entire study, we are also making the study available in the following individual mini-studies:

- The Market for Thermocouples in the Americas
- The Market for RTDs in the Americas
- The Market for Thermistors in the Americas
- The Market for Thermowells in the Americas
- The Market for Infrared Thermometers in the Americas
- The Market for Fiber Optic Temperature Sensors in the Americas

Each mini-study includes the Executive Summary, Scope, Product Descriptions, Market Size, Market Shares, Strategies, Company Profiles, and Appendices. Take a look at our website www.tempflows.com for details. And be sure to take advantage of our 15% off coupon!

Best regards,

Jesse Yoder

P.S. Please contact us for special discount pricing on multiple mini-study orders.

## EZ Faxback Order Form

## The Market for Temperature Sensors in the Americas, 2nd

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Yes! We'd like to order the complete study, <b>The Market for Temperature Sensors in the Americas</b> , <b>2</b> <sup>nd</sup> <b>Edition</b> , at \$4,200. This comprehensive two-volume study is bound and			
printed in full color, and includes PDF files of both volumes.			
We don't need the complete study now, but we would like to order one of the mini-studies that covers the market that interests us the most. These mini-studies are bound and printed in full color, and include a convenient PDF file. We've checked the study (or studies) of our choice:  The Market for Thermocouples in the Americas for \$2,300.  The Market for RTDs in the Americas for \$2,300.			
		☐ The Market for Thermistors in the Americas for \$2,080.	
		<ul> <li>☐ The Market for Thermowells in the Americas for \$1,980.</li> <li>☐ The Market for Infrared Thermometers in the Americas for \$2,200.</li> <li>☐ The Market for Fiber Optic Temperature Sensors in the Americas for \$2,000.</li> <li>It's easy to order the study you've checked above. You can:</li> <li>1) Fill out this form and fax it to Flow Research at [1] 781-224-7552.</li> </ul>	
2) Email your order with the information below to: <u>jesse@flowresearch.com</u> .			
<ul><li>3) Mail us a check with this order form.</li><li>4) Call us at [1] 781-245-3200. Be sure to ask about our flexible payment plans.</li></ul>			
No matter which option you choose, we appreciate your business!			
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Purchase Order PO#:	Expiration Date:		
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